

# UPDATES



January 2016

Dear Supporter,

Before we get too far into 2016, I want to update you on what God is doing with our ministry. In December, I traveled to Miami to discuss our Empty Flight Program with a group that has excelled at connecting charter flights with passengers. I first met them in 2012 after presenting our program for matching flights. What's the secret of their success? They strive for professionalism and build relationships with like-minded charter brokers. As a result, they have become the leading marketplace for sourcing customers and flights

This meeting made me realize something amazing: We had developed our program before its time. We have spent many years faithfully waiting on the ability to efficiently coordinate flights. Now we know why. Only just recently has the data we require been released to the public—and it comes with a very hefty price tag. Currently, it costs users \$60,000 a year to access it. But that price doesn't deter me.

In fact, I'm encouraged. Although we don't currently have access to this data, we are signing an agreement for us to evaluate their program over the next six months—and hopefully fulfill a mission or two along the way. Even better, we're only paying half price. We are grateful and feel the Lord was working in our favor. Along with this comes a small possibility that we can enter into a sponsorship with this company, simply because we are so small. However, putting people onboard these charter flights is a new concept to this group. They keep telling me, "We're not saying no, but we can't say yes right now." That's enough to give me hope. We will keep pursuing this divine opportunity.

On another note, I want to share news of a miraculous friendship the Lord has built between me and a good friend in India. Several years ago, our program was created by a software development company in India that works with a local company here in my city. That local company has supported us by hosting our program on their server without charging us a dime—a generous service that kept us from giving up time and again. This fostered a relationship on the other side of the world. I was able to meet the person who manages the large development company in India on one of his first trips to the USA, along with two other occasions in Florida (I was there for business) and another time in Texas before Christmas. Today he feels like family to us. We have attended church on numerous occasions together and it's been a pleasure to see the seed sown about Jesus. We will be working together on the Empty Flight Program in 2016.

*"In a large house there are articles not only of gold and silver, but also of wood and clay; some are for special purposes and some for common use." (2 Timothy 2:20)*

This verse reminds me that our ministry shouldn't be focused on volume. Instead, we should be prepared for whatever special opportunities He sends our way. This continues to encourage me, understanding my work has not been in vain.

From our family to yours, have a Happy New Year in 2016.

Keep Looking UP,

Justin Miller

Executive Director and Founder